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# Economic Values of Irrigation Water in Four Areas 

Along the Snake River in Idaho

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## Contents

The Concept of Marginal Values ..... 3
Definition of Terms ..... 4
The Study Areas ..... 5
Primary Data and Analysis ..... 7
Assumptions ..... 7
Empirical Analysis. ..... 7
Irrigation Water Requirements ..... 10
Estimating the Marginal Value
Product of Water ..... 10
Programming Models ..... 11
The Average Marginal Value Product ..... 14
Marginal Value Products
For Varying Farm Sizes. ..... 17
Effect of Water Transfer
On Estimated Price of Water. ..... 22
Summary and Conclusions. ..... 23
Acknowledgments. ..... 24
References. ..... 24
Appendix ..... 25

## The Author

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# Economic Values of Irrigation Water in Four Areas Along the Snake River in Idaho 

Karl Lindeborg

The demand for water is steadily increasing because of its many uses in industry and agriculture. However, the supply is relatively fixed over time and must therefore be allocated among its uses in such a manner that it contributes the most to the economic and social welfare of the society.

In Idaho, about 97 percent of total water use is for irrigation. Some of the state's major exports are produced on irrigated acreage and the future prosperity of Idaho seems to depend on expanded food processing and food exports which in turn depend on increased agricultural production. Large increases in agricultural production can only be achieved through greater efficiencies in use of present resources or through including new land under irrigation. However, agriculture must compete with other water uses, such as industry, recreation and urban, for the available supply. In order to allocate water among its efficient uses, some estimates of its price or value must be available for the water distribution administrator.

There are growing controversies over alternative uses of water resources in the western region and over the marketing and pricing methods by which water is allocated among the users. Many uses of water are competitive, while others are complementary to each other. Water prices may not reflect the relative productivity of water in the different uses. In allocation of water resources the economic aspect of water cannot stand alone but must be analyzed together with the physical and social entities. However, the purpose of this report is to determine only the marginal value product of water in its alternative uses within agriculture in four areas along the Snake River in Southern Idaho.

## The Concept of Marginal Values

The concept of marginal values (prices) is based on the efficiency criterion of production. Efficiency models as applied to water resources allocation assume that society will indicate its preferences through the market place.

If a free market existed for water such as exists for potatoes, that is, if potential users could buy water from potential sellers, the market price of water in its alternative uses would be readily available. The less efficient users would be bid off the market by the more efficient ones, and water would then be employed in its most efficient uses. No such market for water exists in Idaho. For the most part, the allocation of water among the host of users is in the hands of public agencies and organizations. These public agencies and organizations must have some measure of the value of water in the various uses if they are expected to allocate present and future water supplies in an economically efficient manner.

Since water has no free market, its price can be estimated by the value of the increase in output resulting from the final unit of water used in producing the output. If the marginal value of water in all its alternative uses is thus estimated, the water resource allocation authorities will have quantitative figures to guide them in allocating water among various users.

The marginal value of water varies with different crop enterprises and with the relative size of each enterprise. This means that the marginal value of some quantity of water used in producing potatoes will be different from the value of an equal quantity of water used in producing wheat, and the marginal value of water used on the same crop may vary with the size of acreage because of the combination of production factors. The marginal value of water in general varies with soil productivity, climatic conditions, production efficiency, and the relative prices of output.

The size of farm on which water is used, the managerial ability of the operator, and the level of technology employed also influence the marginal value of water. Farm size limits the level of the activity or activities that may be conducted. It also limits the level of technology which may be economically employed. For instance, it will invariably be uneconomical to employ the most modern and most efficient beet or potato harvesting equipment on a 100 -acre farm. The ability of the manager to select the correct combination of activities and production techniques will substantially affect the marginal value of water on any farm.

## Definition of Terms

Marginal value product of water as a production factor is the value of the increase in output obtained by adding an additional acre-foot of water to a fixed amount of other production factors.

The concept of equating marginal values involves more than one output or enterprise on a given farm or, when comparing areas, among farms. Suppose that two water users are both given rights to certain amounts of water and they are considering trading these water rights between them in monetary terms. Now suppose that the last acrefoot of water is worth $\$ 5$ to the first user and $\$ 30$ to the second user. This is a disparity of $\$ 25$ between the two users. If the two users are big operators, a transfer of water from the first to the second at a price between $\$ 5$ and $\$ 30$ will make them both better off in terms of their own preferences.

Irrigation efficiency is the percentage of irrigation water delivered to the farm headgate that is available for consumptive use by the plants.

Irrigation requirement is the consumptive use of plants plus the losses of irrigation water in supplying the consumptive irrigation requirement. It is computed by dividing the consumptive irrigation requirements by the irrigation efficiency (1).

## The Study Areas

Four areas were selected for inclusion in this study. All are situated along the Snake River, one in southwest Idaho and three in southcentral Idaho (Fig. 1).

The study area in southwest Idaho is known as the Dry Lake area. This is a relatively new irrigation project. Most of the farmland has been reclaimed from sagebrush since 1962. Part of the irrigation water is pumped directly from the Snake River, a lift of 500 to 600 feet. The remainder is obtained from wells. The topography of the area is gently rolling so sprinkler irrigation is necessary on most of the farms.

The soil is very productive. The length of growing season and average seasonal temperature make the area ideally suited to the production of most agricultural crops. The average length of growing season is 144 days. Precipitation during the growing season is negligible so the water requirements of crops must be supplied by irrigation. Farms are larger than in the other areas, and the farming is highly mechanized.

The three study areas in southcentral Idaho are known as Minidoka, Twin Falls, and Oakley Fan areas. Farms in these areas have been in operation from 10 to 15 years and were reclaimed from sagebrush. These lands are well suited for gravity flow irrigation. The soils are fertile sandy loam but yields are not as high as in the Dry Lake area because of the somewhat shorter growing season.

Sizes of farms in the four study areas are shown in Table 1. The sample farms in the Minidoka area are smaller than in the other areas.

Table 1. Size distribution of farms included in the study.

|  | Number of farms |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Location of <br> study areas | Less than <br> $\mathbf{3 2 0}$ <br> acres | Between <br> $\mathbf{3 2 0 - 6 4 0}$ <br> acres | Above <br> 640 <br> acres | Total <br> acres <br> in <br> study |  |  |  |  |  |
| Dry Lake (Nampa) | 1 | 4 | 3 | 6,963 |  |  |  |  |  |
| Minidoka (Rupert) | 47 | 3 | 2 | 8,745 |  |  |  |  |  |
| Twin Falls | 16 | 6 | 4 | 8,672 |  |  |  |  |  |
| Oakley Fan (Burley) | 8 | 7 | 3 | 10,076 |  |  |  |  |  |
| Total |  |  |  |  |  | 72 | 20 | 12 | 34,456 |



Fig. 1. Location of the study areas in southern Idaho.

## Primary Data and Analysis

Primary data were collected in the different areas from 1962 to 1967 through personal interviews with farm operators. Farmers in the sample were selected in cooperation with the county agents.

## Assumptions

Managerial abilities of all farm operators were assumed to be above the average of farmers in the areas. The farm manager must select the level of technology appropriate to his farm, the activity or combination of activities to be pursued, and the production technique to be followed for each activity. All these decisions must be made under conditions of uncertainty. Farmers must decide at the beginning of the year what crops they will produce, basing these decisions on the present and expected prices while a completely different set of prices may exist when they wish to market their product.

The conditions under which management makes decisions vary also from farm to farm. The many different ways in which farm managers make decisions are difficult to include in a common measurement. Therefore, the managerial abilities of all farm operators are held constant. This assumes that management on the farms is equal and that the managers" only objective is profit maximization. It also assumes that capital is available in unlimited supply, that the manager employs the production technique which is most efficient and appropriate for the resources at his disposal, and that average production costs are at a minimum. In other words, the farmers in this study are assumed to be growing the combination of crops which would maximize net revenue.

It is assumed that each farmer receives constant prices for each unit of product sold irrespective of the amount of each good he sells, and he pays the same price for every unit of any input he purchases. It is assumed also that the same production technique is employed on farms of approximately the same size within individual areas and that this is the optimum technique.

Soil productivity and climate conditions are assumed to be the same on all farms in each area. The only restrictions on total production for individual farms are available supplies of land and water.

## Empirical Analysis

These assumptions are necessary because in each area representative enterprise budgets were developed by aggregation for farms with different resource supplies. Individual enterprise budgets on farms with similar resources were aggregated into a typical budget for a farm that approximates the real farms. Exact replicas of the representative farms may not exist in real life but the results from analyzing such a representative farm may be very useful.

The analysis is static in that it uses one given level of technology on each representative farm and does not consider advances in agriculture technology. Nor does the study allow for shifts in demand for agricultural products. With changes in consumer tastes, demand for
$\infty \quad$ Table 2. Average prices received by Idaho farmers for agricultural products, 1957-1966. ${ }^{1}$

| Crop (unit) | Areas |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dry Lake |  | Minidoka |  | Twin Falls |  | Oakley Fan ${ }^{\text {P }}$ |  |
|  | $\begin{gathered} \text { Yield } \\ \text { per acre } \end{gathered}$ | Price per unif | $\begin{aligned} & \text { Yield } \\ & \text { per acre } \end{aligned}$ | Price per unit | Yield per acre | Price per uni | Yield per acre | Price per uni |
| Potatoes ( cwt ) | 246 | \$ 1.30 | 250 | \$ 1.30 | 250 | \$ 1.30 | 250 | \$ 1.47 |
| Sugar beets (tons) | 25.7 | 13.60 | 16.5 | 14.14 | 16.5 | 14.14 | 17 | 14.30 |
| Grain (bu.) | 85 | 1.12 | 93 | 1.47 | 93 | 1.47 | 95 | 1.47 |
| Alfalfa (tons) | 4.5 | 19.83 | 5 | 19.83 | 5 | 19.83 | 4.5 | 20.75 |
| Beans (cwt) | - | - | 20.4 | 7.05 | 20.4 | 7.05 | 17.5 | 7.47 |

${ }^{1}$ U.S. Bureau of Census. 1967. Statistical abstract of the United States.
²U.S. Department of Agriculture. 1967. Agricultural statistics, 1967, average of 1959 to 1966.
individual crops may change disproportionately as the demand for new products arises. Therefore, the quantities purchased of some of the more important present-day crops would probably decrease while output of others will increase, and new crops will be introduced in response to consumer demand.

Grouping individual farms into various size groups and assuming that all farms within such groups may be represented by one farm also leads to inaccuracies. Such grouping relies on personal judgment. There is no quantitative method by which farms can be assigned to different size groups. Farms with smaller area and more intensive production methods may have greater total output than a larger farm and this may lead to difficulties in deciding to what size group such farms belong. Individual farms within a size group may not have identical input-output coefficients because of variations in land quality, managerial ability, skills, and preferences.

Representative farms were built up from sample farms using the same budget technique in all four areas. These representative farms contain a uniform approach to the computation of input-output coefficients in order to eliminate differences between farms. Seeding and fertilization rates were computed from the farmers' estimates and information obtained from dealers in the four areas. Prices of product were based on a 10 -year average (1957-1966) for all areas except the Oakley Fan area which was based on an average of $1959-66$ prices (Table 2).

Each budgetary cost was allocated to the enterprise on which it had been expended. Costs that could be identified with a given enterprise were allocated directly. An indirect allocation system was used for cost items of a joint nature. The figures for individual enterprises in the four areas are shown in Appendix Table 1.

Management and water costs were not included in the computed enterprise budgets.

Farm managers were usually the farm operators and did not allow themselves a fixed salary. Rather, they appropriated residual return after total farm costs had been paid.

The choice of a 5 percent return to land investment is an arbitrary one. Perhaps many farmers do not receive a return of 5 percent on their investment, but there are numerous opportunities for earning this much in alternative investments.

Since the object of this study was to estimate the value of irrigation water in different areas, water is assumed to be delivered free at the headgate of the representative farms. The cost of applying the water on the farm is included in the budgets.

When water is considered to receive its economic rewards according to its contribution to the total product, it is also assumed that all the input factors are priced according to their marginal value products.

## Irrigation Water Requirements

Estimates of irrigation water requirements were computed from Station Bulletin No. 291 (3). Total irrigation water requirements include consumptive use plus application losses due to seepage. Irrigation efficiency is assumed to be 60 percent in all areas (4). This assumed value might be a little high in some areas. The water requirements by crops are presented in Table 3.

## Estimating the Marginal Value Product of Water

In this study, linear and parametric programming are used to compute the price users can pay for an additional unit of water. All the complexities of land, water and rotational restraints are expressed as a linear mathematical model and net revenues are maximized on the representative farms subject to numerous acreage and water restraints. Because linear programming is a static analysis while agricultural production is a dynamic process, the optimal solution also is subjected to a form of sensitivity analysis. Parametric programming is used as a means for measuring the effects of change and uncertainty in the water supply.

Mathematically, the problem is stated as follows:

## OBJECTIVE FUNCTION

$$
\text { Maximize } \quad \underset{\mathbf{Z}}{\mathbf{Z}}=\sum_{\mathrm{j}=1}^{\mathrm{n}} \mathrm{C}_{\mathrm{j}} \mathrm{X}_{\mathrm{j}} \quad(\mathrm{j}=1,2, \ldots \mathrm{n})
$$

subject to restraints of the form

$$
\begin{aligned}
& \sum_{j=1}^{n} a_{i j} X_{j}\left(\frac{\geq}{<}\right) b_{i} \quad(i=1,2, \ldots m) \\
& \text { and } X_{j} \geq 0
\end{aligned}
$$

$X_{j}=$ the quantity of the $j$ th enterprise where there are $n$ enterprises being considered.
$C_{j}=$ the per unit contribution to Net Revenue of the $j$ th enterprise, where there are $n$ enterprises.
$\mathrm{a}_{\mathrm{ij}}=$ the exchange coefficient of the jth enterprise in the ith restraint where there are $m$ restraints and $n$ enterprises.
$b_{i}=$ the ith requirement where there are $m$ requirements in all.
$z=$ Net Revenue

Table 3. Seasonal irrigation water requirements of crops grown in the four study areas. ${ }^{1}$

|  | Acre-feet of water per acre |  |
| :--- | :---: | :---: |
| Crop | Dry Lake | Minidoka, Twin Falls, <br> Oakley Fan |
| Alfalfa hay | 3.83 | 3.33 |
| Potatoes | 2.88 | 2.78 |
| Sugar beets | 3.47 | 2.86 |
| Small grains | 2.26 | 2.23 |
| Beans | 1.98 | 1.99 |
| Green peas | 1.42 | 1.37 |

${ }^{1}$ Source: Jensen, Max C., and W. D. Criddle. 1952. Estimated irrigation water requirements for Idaho. Idaho Agr. Exp. Sta. Bull. 291, p. 11-12 (Areas 17 and 26).

The solution to a linear programming problem includes the "shadow prices" for the resources which limit the solution. These shadow prices or, as they are called in this study, Marginal Value Products, are computed under the conditions that all the input factors vary proportionally until the supply of the scarce resources is used up. Therefore, the Marginal Value Products are the Average Value Product of the total supply of the scarce resource, water. However, if a range of scarce resource supply quantities is taken, a demand function for water can be estimated.

## Programming Models

Three linear programming models were formulated from the basic model. Structural changes are made from model to model in order to add greater realism to the analysis and to investigate the effects of change and uncertainty in the input-output relationships. The distinguishing characteristics of each model are presented in the following sections.

## MODELI - FIXED WATER SUPPLY

Representative farms for the Dry Lake, Twin Falls, and Minidoka areas were the basis for computation in this model. Each farm is 320 acres and represents a typical farm in the area in which it was developed. The possible crop enterprises in the three areas are potatoes, sugar beets, grain, and alfalfa hay with beans and peas grown only in the Twin Falls and Minidoka areas.

All possible crop enterprises were to be grown in each area because of rotational requirements. Therefore, upper and lower limits were placed on the level at which individual crop enterprises could enter the final solution. The model includes 16 real activities and 33 restraints (Appendix Table 2).

The water supply was considered limited but water could be interchanged between areas so that the enterprises which yielded the greatest economic returns would first satisfy their needs for water before any water was used for the less profitable enterprises in any area.

The objective function of the model was specified to maximize the total net revenue for the three areas combined. From the final solution of the model, the maximum total net revenue for each area was derived and is presented in Table 4. The solution indicates how many acres of the crop enterprises should be grown to obtain maximum income under the given rotational restrictions with a limited water supply.

The Marginal Value Product of water is $\$ 27.24$ per acre-foot. This means that the last acre-foot of water applied had a price of $\$ 27.24$. In general production theory, the variable resource is allocated to production until its additional contributing value (MVP) to the output is equal to its price. If a transfer of water rights were considered, then, the water would be used in the areas where its additional economic impact is the greatest. This does not mean that all water should be taken away from the areas with the lower economic values and transferred to the areas with the highest economic values. It does mean that water should be applied first within a given area to the enterprises with the highest returns before any water is allocated to the enterprises with very low returns.

The solution of this model indicates that the Marginal Value Product of water common for the three areas is $\$ 27.24$ per acre-foot of water. Even though this figure is a good indication of the productivity of water for these areas, it would not help an administrator much in his job of allocating water between them. He does not have any indication of the effect a change in the water supply would have on the Marginal Value Products for the three areas or the different enterprises, because the range of water supply for which the $\$ 27.24$ is valid is not given in this model.

Table 4. Optimum crop combination and total revenue on representative farms in three study areas.

| Crop enterprise | Dry Lake |  | Minidoka |  | Twin Falls |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Acres | Per acre net revenue | Acres | Per acre net revenue | Acres | Per acre net revenue |
| Potatoes | 50 | \$ 53.91 | 178 | \$84.52 | 140 | \$84.52 |
| Sugar beets | 180 | 143.44 | 20 | 38.35 | 20 | 39.65 |
| Grain | 50 | 35.57 | 30 | 48.47 | 30 | 55.03 |
| Alfalfa hay | 40 | -6.42 | 25 | -4.65 | 25 | 5.21 |
| Beans | 0 | 0 | 25 | 50.32 | 25 | 43.63 |
| Peas | 0 | 0 | 42 | 46.11 | 80 | 46.11 |
| Total | 320 | \$30,036.40 | 320 | ,339.13 | 320 | ,186.03 |

[^1]The optimum total net revenue on the representative farm in the Dry Lake area was considerably larger than in the other two areas. One of the reasons for this is the much higher yield for sugar beets in the Dry Lake area.

The conclusion to be drawn from this model is that if the water supply was less than adequate to meet the demands of all three areas, return to water would be maximized by supplying the Dry Lake area with water before supplying the Twin Falls and Minidoka areas.

## MODEL II - VARIABLE WATER RESOURCES

Water is still considered a scarce resource but this model reveals the effect of varying water from zero supply to an amount sufficient to satisfy the requirements for the crop enterprises in the optimum solution. Each step in the continuous solution reveals the opportunity cost of water in alternative uses among the crop enterprises. Therefore a demand function for water can be derived showing the amount of water which would be supplied at different water prices.

The linear programming matrix for Model II is similar to the matrix for Model I in all aspects of the rotational restraints. The solution is the same as presented in Table 4.

The crop enterprise combination which maximizes total net revenue depends on the amount of water available. The program indicates how much water would be needed to grow the different crops when no restrictions other than land and rotation would limit the total net income. The Marginal Value Product of water is $\$ 10.62$ in the Dry Lake area, $\$ 8.82$ in the Minidoka area, and $\$ 2.89$ in the Twin Falls area. If the water supply was slightly less than water requirements for growing the crops, the farmer then would be willing to pay the prices indicated by the Marginal Value Products for an additional acre-foot of water.

## The Average Marginal Value Product

The relevance of the Marginal Value Product as a means of pricing water in agriculture might be questioned. Some crops needed in the rotation have negative marginal values and would therefore be excluded from receiving water on a purely economic basis. Perhaps these negative-valued crops should be considered as a cost for the efficient crop enterprises, thereby reducing the economic returns for these enterprises.

If the farmers could grow any crop they desired in unlimited amount, they would grow the highest-valued crops. Under such a system the concept of the Marginal Value Product as the price of water would be perfect.

In analyzing the contribution each crop enterprise makes in maximizing total net revenue it is possible to derive a price of water which is more representative of the actual price producers can pay for water for the given enterprises. Such a price takes into account the amount of water used for each enterprise, not just the last acre-foot of water. This is theoretically not a measurement of the Marginal Value Product of water. It must be considered as an average Marginal Value Product, a weighted average of all the Marginal Value Products along a demand

Table 5. Marginal Value and Average Marginal Value Products of water at different levels of use on representative farms in three study areas.

| Area | Water use | Marginal Value Product | Avg Marginal Value Product* |
| :---: | :---: | :---: | :---: |
|  | (acre-feet) | (\$/acre-foot) | (\$/acre-foot) |
| Dry Lake | 0-625 | \$41.34 |  |
|  | 626-769 | 17.70 |  |
|  | 770-882 | 10.62 |  |
|  | 883-1036 | -1.68 |  |
|  | 1037+ | negative | \$27.60 |
| Minidoka | 0- 58 | \$33.66 |  |
|  | 59-553 | 30.40 |  |
|  | 554-677 | 21.73 |  |
|  | 678-727 | 20.25 |  |
|  | 728-810 | -1.40 |  |
|  | $810+$ | negative | \$25.42 |
| Twin Falls | 0-110 | \$33.66 |  |
|  | 111-499 | 30.40 |  |
|  | 500-567 | 21.47 |  |
|  | 568-673 | 17.90 |  |
|  | 674-756 | 1.56 |  |
|  | $756+$ | 0 | \$25.14 |

[^2]curve for water for a given area. This price of water would be the price administrators should consider in allocating water between regions.

The Marginal Value Products computed by parametric programming are presented in Table 5. Quantities of water for which the Marginal Value Products are valid are shown by area. Thus in the Dry Lake area the Marginal Value Products range from $\$ 41.34$ to $\$ 17.70$ to $\$ 10.62$ to zero. If the Average Marginal Value Products of an acre-foot of water are considered as the price of water for each area, then the price of an acre-foot of water would be $\$ 27.60$ for the Dry Lake area, $\$ 25.42$ for the Minidoka area, and $\$ 25.14$ for the Twin Falls area.

The demand schedules for water and the level at which each enterprise enters the solution are shown in Figs. 2, 3, and 4.


Fig. 2. Discontinuous demand curve for water for representative farm in Dry Lake area.


Fig. 3. Discontinuous demand curve for water for representative farm in the Minidoka area.


Fig. 4. Discontinuous demand curve for water for representative farm in the Twin Falls area.

## Marginal Value Products for Varying Farm Sizes

In the previous sections the price of water was estimated for representative farms kept at a constant 320 acres in size.

In this section two sizes of model farms are developed from data gathered in the Dry Lake irrigation area. The data were very accurate but unfortunately the number of farms was not as large as desired.

To estimate the farmers' ability to pay for irrigation water, net revenues were computed for two farm size groups (Table 6). Prices and input-output data are the same as for Model I. The only crops that could be included in the program were potatoes, sugar beets, grain, and alfalfa hay. The rotation restrictions were as given in Tables 7 and 8.

Because of rotation requirements, the grain and alfalfa hay enterprises were forced into the final solution. The alfalfa hay enterprise was the last activity entering the program for all farms so it used the last unit of water and determined the Marginal Value Product of water on each farm. And since this enterprise had a negative net revenue on all farms, the Marginal Value Product of water would not be a good indicator of the price of water on these farms.

Table 6. Net revenues by farm size in the Dry Lake area. ${ }^{1}$

| Crop |  |  |  |
| :--- | ---: | ---: | ---: |
| enterprise | Farm size |  |  |
|  | $\mathbf{3 2 0}$ acres | $\mathbf{6 4 0}$ acres |  |
| Potatoes | $\$ 53.91$ | $\$ 74.19$ |  |
| Sugar beets | 143.44 | 144.49 |  |
| Grain | 35.57 | 45.14 |  |
| Alfalfa hay | -6.42 | -5.42 |  |

${ }^{1}$ Net revenues include returns to management and water.

Table 7. Acreage restrictions for crop enterprises on two farm sizes in the Dry Lake area.

| Crop enterprise | Farm size |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 320 acres |  | 640 acres |  |
|  | Minimum | Maximum | Minimum | Maximum |
| Potatoes | 40 | 180 | 80 | 360 |
| Sugar beets | 40 | 100 | 80 | 200 |
| Grain | 60 | 180 | 120 | 360 |
| Alfalfa hay | 40 | - | 80 | - |

Table 8. Optimum crop combination and total revenue on two farm sizes in the Dry Lake area.

| Crop enterprise | Farm size |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 320 acres |  | 640 acres |  |
|  | Acres | Per acre net revenue | Acres | Per acre net revenue |
| Potatoes | 120 | \$ 53.91 | 240 | \$ 74.19 |
| Sugar beets | 100 | 143.44 | 200 | 144.49 |
| Grain | 60 | 35.57 | 120 | 45.14 |
| Alfalfa | 40 | -6.42 | 80 | -5.42 |
| Total for farms | 320 | \$22,690 | 640 | \$51,687 |

${ }^{1} \mathrm{Net}$ revenues include returns to management and water. Land values were estimated to be $\$ 400$ per acre. This could be a rather low estimate. If the land values were $\$ 800$ per acre an additional interest charge of $\$ 20$ per acre should be deducted from the net revenue of each enterprise leaving $\$ 16,290$ on the 320 -acre farm, and $\$ 38,88 \%$ on the 640 -acre farm to pay for water and management.

Table 9. Marginal Value and Average Marginal Value Products of water at different levels of use on two farm sizes in the Dry Lake area.

| Farm size | Water use | Marginal Value Product | Avg Marginal Value Product* |
| :---: | :---: | :---: | :---: |
| 320 acres | (acre-feet) | (\$/acre-foot) | (\$/acre-foot) |
|  | $0-347$ | \$41.34 |  |
|  | $348-692.6$ | 18.72 |  |
|  | 692.7-828.2 | 15.74 |  |
|  | $828.3-981.4$ | -1.68 |  |
| 640 acres | $981.5+$ | negative | \$23.12 |
|  | $0-694.0$ | \$41.64 |  |
|  | $694.1-1385.2$ | 25.76 |  |
|  | $1385.3-1656.4$ | 19.97 |  |
|  | $1656.5-1962.8$ | -1.41 |  |
|  | 1962.9+ | negative | \$26.44 |

[^3]When the contribution of each crop enterprise toward the total net revenue for each size group is considered, Average Marginal Value Product of water would be a more realistic estimate of the price of water. These figures are given in Table 9.

In connection with another study (2), information from 21 farmers in the Oakley Fan area was collected for the crop years 1965, 1966, and 1967. The input-output data were broken down into detailed information for each crop enterprise. Representative farm budgets were developed for each farm size and a linear programming model was applied to obtain the crop combinations which would maximize total net revenue on each representative farm (Table 10).

The optimum combinations of crop enterprises for the three size groups are presented in Table 11. The Marginal Value Products do not indicate the productivity of the area because the ranges in which they are valid are not given. In the 200 -acre group, alfalfa hay has a negative net return per acre. Forcing alfalfa hay into the production plan decreases the possible optimum net revenue in proportion to the difference in net revenue for the enterprise which alfalfa hay replaces. See Table 12.

Again the Average Marginal Value Products give a more valid estimate of the price of water on these three farm sizes. The values are $\$ 12.59, \$ 20.01$, and $\$ 22.44$, respectively.

These results compare favorably with the results obtained in the Dry Lake area. The relationship between farm size and price of water is presented in Figure 5.

The prices of water in Tables 9 and 12 are too high because management costs were excluded from the initial computations. If it is assumed that management costs $\$ 20$ per acre, then $\$ 6.22$ should be deducted from the price of water making the values $\$ 6.37, \$ 13.79$, and $\$ 16.22$ for the Oakley Fan area, and $\$ 16.90$ and $\$ 20.22$ for the Dry Lake area.

The main reason that higher prices can be paid for water in the Dry Lake area is that sugar beets yield 10 tons per acre more there than in the Oakley Fan area.

Table 10. Net revenues by farm size in Oakley Fan area, 1965-67.

|  | Farm size (acres) |  |  |
| :--- | ---: | :---: | ---: |
| Crop enterprise | $\mathbf{2 0 0}$ |  | $\mathbf{4 0 0}$ |
| Potatoes | $\$ 73.58$ | $\$ 92.64$ | $\$ 100.46$ |
| Sugar beets | 10.52 | 24.33 | 31.34 |
| Grain | 40.22 | 49.19 | 55.18 |
| Alfalfa hay | -4.94 | 4.36 | 8.34 |
| Beans | 12.90 | 24.76 | 31.39 |

Table 11. Optimum crop enterprise combinations for the three size groups in the Oakley Fan area. ${ }^{1}$

| Crop enterprise | Farm size groups |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 200 acres |  | 400 acres |  | 600 acres |  |
|  | Acres | Per crop net revenue | Acres | Per crop net revenue | Akres | Per crop net revenue |
| Potatoes | 30 | \$73.58 | 96.7 | \$92.64 | 140 | \$100.46 |
| Sugar beets | 30 | 10.52 | 40 | 24.33 | 60 | 31.34 |
| Grain | 80 | 40.22 | 183.3 | 49.19 | 280 | 55.18 |
| Alfalfa hay | 20 | -4.94 | 40 | 4.36 | 60 | 8.34 |
| Beans | 35 | 12.90 | 40 | 24.76 | 60 | 31.09 |
| Total | 195 | \$6,097.69 | 400 | \$20,112.32 | 600 | \$33,761.00 |

${ }^{1}$ Total net revenues include returns to the input factors management and water.

Table 12. Marginal Value and Average Marginal Value Products of water at different levels of use on three farm sizes in the Oakley Fan area.

| Farm size | Water use | Value Product | Avg Marginal Value Product* |
| :---: | :---: | :---: | :---: |
|  | (acre-feet) | (\$/acre.foot) | (\$/acre-foot) |
| 200 acres | $0-83.4$ | \$26.47 |  |
|  | $83.5-261.8$ | 18.03 |  |
|  | 261.9-332.1 | 6.48 |  |
|  | $332.2-417.9$ | 3.73 |  |
|  | 418.0-484.5 | -1.48 |  |
|  | $484.6+$ | negative | \$12.59 |
| 400 acres | 0-269.0 | \$33.32 |  |
|  | 269.1-677.7 | 22.06 |  |
|  | 677.8-757.3 | 12.44 |  |
|  | 757.4-871.7 | 8.51 |  |
|  | $871.8-1004.9$ | 1.31 |  |
|  | $1005.0+$ | 0 | \$20.01 |
| 600 acres | 0-389.2 | \$36.14 |  |
|  | $389.3-1013.6$ | 24.74 |  |
|  | $1013.7-1133.0$ | 15.62 |  |
|  | $1133.1-1304.6$ | 10.96 |  |
|  | $1304.7-1504.4$ | 2.50 |  |
|  | $1505.0+$ | 0 | \$22.44 |

[^4]

Fig. 5. Relationship of farm size and price of water in the Dry Lake and Oakley Fan areas.

## Effect of Water Transfer on Estimated Price of Water

In evaluating water values between different areas, the full effect of an acre-foot of water should be considered. If water is to be taken from previous users and transferred to another region, then irrigation efficiencies of the areas must be taken into account as well as price. Water is not used up completely in irrigation. The water which escapes consumptive use and evaporation might through percolation be used over and over again.

Take, for example, an area in which water is used at an efficiency ratio of 60 percent and the remaining 40 percent percolates and is used again within the irrigation area. The process will follow a geometric progression of the following form:

$$
S_{n}=a \frac{l-q^{n}}{l-q}
$$

where: $S_{n}=$ sum of the $n$ terms
$\mathrm{a}=$ the first term (MVP)
$\mathrm{q}=$ the common ratio ( $40 \%$ )
when $\mathbf{n}$ approaches infinity the equation becomes:

$$
S_{n}=\frac{a}{l-q}
$$

Applying this formula to the Average Marginal Value Products, a more meaningful value of water emerges.

The adjusted Average Marginal Value Products for the three study areas are presented in Tables 13 and 14.

The first column of Table 13 indicates the price farmers can afford to pay for an acre-foot of water based on water requirements for crops currently being raised. All expenses have been deducted. The second column indicates the economic effect of an acre-foot of water over time when water is taken away from the area without considering any other economic externalities.

Columns one and three of Table 14 show the prices farmers can afford to pay for an acre-foot of water. These are the prices water administrators would look at in case productivity of an area was being considered. Columns two and four indicate the economic effect of an acre-foot of water if water were diverted from the area. This additional effect is only valid when water is being used to less than 100 percent irrigation efficiency. This concept might not be valid for other water uses.

Table 13. Price of water in three study areas, adjusted for irrigation efficiency of 60 percent.

| Area | Avg MVP* <br> per acre-foot | Adjusted <br> Avg MVP* <br> per acre-foot |
| :--- | :---: | :---: |
| Dry Lake | $\$ 21.38$ | $\$ 35.63$ |
| Minidoka | 19.20 | 32.00 |
| Twin Falls | 18.92 | 31.53 |
| *Average Marginal Value Product |  |  |

Table 14. Price of water for different farm sizes in two areas, adjusted for irrigation efficiency of 60 percent.

| Farm Size (acres) | Oakley Fan area |  | Dry Lake area |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Avg MVP* per acre-foot | Adjusted Avg MVP* per acre-foot | Avg MVP* per acre-foot | Adjusted Avg MVP* per acre-foot |
|  | (1) | (2) | (3) | (4) |
| 200 | \$ 6.37 | \$10.62 | - | - |
| 320 | - | - | \$16.90 | \$28.17 |
| 400 | 13.79 | 22.98 | - | - |
| 600 | 16.22 | 27.03 | - | - |
|  | - | - | 20.22 | 33.70 |

*Average Marginal Value Product

## Summary and Conclusions

Four areas in Southern Idaho were included in the study. Information collected by personal interviews from the four areas included physical as well as economic data pertaining to input and output of the main crop enterprises on the farms.

The economic models used in estimating the value of water for the different crops and different areas were based on partial farm budgeting and linear programming. Representative farms were developed from the sample farms in each area and were assumed to represent typical farm organization in that particular area. Included in the economic models were variables of farm size, farm organization, water supply, and restraints on acreage.

The first linear programming model was designed for a fixed water supply for three representative farms of 320 acres each. The price of water common to the three areas was $\$ 27.24$ for the last acre-foot of water.

Even though this price is a good indicator of the productivity of water, it does not have much meaning for an administrator who is responsible for the allocation of water among its highest uses.

A second parametric programming model was designed for a variable supply of water. The restraints were the same as in the first model. The results of this model were a range of Marginal Value Products for each of the crop enterprises in each of the three areas. Since this range in water prices would not be easy to use in decision making, an average was estimated, weighted by the amount of water used for each crop. This average Marginal Value Product would indicate the price farmers could afford to pay for an acre-foot of water.

A third parametric model was used for different-sized farms in two areas. The results showed an increasing ability to pay for water with increasing farm size.

In the growing controversies over transfer of water from one region to another, it is not fair to the agricultural industry to compare only the Marginal Value Products of the two regions. Consideration should also be given to the additional effect water has when the irrigation efficiency is relatively low.

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## Appendix

Appendix Table 1. Total revenue, total costs and net revenue for representative farms in four areas in Idaho.

| Crop enterprises |  | Total revenue |  | Total costs |  | Net revenue |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dry Lake Area |  |  |  |  |  |  |
| Potatoes | \$ | 325.00 | \$ | 271.09 | \$ | 53.91 |
| Sugar beets |  | 349.50 |  | 206.06 |  | 143.44 |
| Grain |  | 124.95 |  | 89.38 |  | 35.57 |
| Alfalfa hay |  | 89.23 |  | 95.65 |  | -6.42 |
| Minidoka Area |  |  |  |  |  |  |
| Potatoes | \$ | 319.80 | \$ | 235.28 | \$ | 84.52 |
| Sugar beets |  | 233.31 |  | 194.96 |  | 38.35 |
| Grain |  | 136.71 |  | 88.24 |  | 48.47 |
| Alfalfa hay |  | 99.15 |  | 103.80 |  | -4.65 |
| Beans |  | 143.96 |  | 93.64 |  | 50.32 |
| Peas |  | 144.86 |  | 98.75 |  | 46.11 |
| Twins Falls Area |  |  |  |  |  |  |
| Potatoes | \$ | 319.80 | \$ | 235.28 | \$ | 84.52 |
| Sugar beets |  | 233.31 |  | 193.66 |  | 39.65 |
| Grain |  | 136.71 |  | 81.68 |  | 55.03 |
| Alfalfa hay |  | 99.15 |  | 93.94 |  | 5.21 |
| Beans |  | 143.96 |  | 100.33 |  | 43.63 |
| Peas |  | 144.86 |  | 98.75 |  | 46.11 |
| Oakley Fan Area |  |  |  |  |  |  |
| Potatoes | \$ | 367.50 | \$ | 293.92 | \$ | 73.58 |
| Sugar beets |  | 243.10 |  | 232.58 |  | 10.52 |
| Grain |  | 139.65 |  | 99.43 |  | 40.22 |
| Alfalfa hay |  | 93.37 |  | 98.31 |  | -4.94 |
| Beans |  | 130.73 |  | 117.47 |  | 13.26 |

Appendix Table 2. Basic linear programming model used in the study.


## Appendix Table 2, continued.

| COLUMNS |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | POT 1 | OBJ | 53.91000 | TOLDI | 1.00000 |
| NAME |  | POT 1 | TOWT | 2.88000 | POTLDAI | 1.00000 |
| ROWS |  | POT1 | POTLDBI | 1.00000 |  |  |
| N | OBJ | POT 2 | O8J | 84.52000 | TOLO2 | 1.00000 |
| F | TOLDI | POT2 | TOWT | 2.78000 | POTLOAZ | 1.00000 |
| E | roloz | POT2 | POTLDB2 | 1.00000 |  |  |
| E | TOLO3 | POT3 | OBJ | 84.52000 | TOLO3 | 1.00000 |
| F | TOWT | POT 3 | TOWT | 2.78000 | POTLDA3 | 1.00000 |
| L | POTLOA1 | POT3 | POTLOB3 | 1.00000 |  |  |
| G | POTLDB1 | BEETI | 08 J | 143.44000 | TGLOI | 1.00000 |
| L | POTLOA2 | REETI | TOWT | 3.47000 | BETLDA1 | 1.00000 |
| $\underline{G}$ | POTLDA2 | BEETI | BETLOBI | 1.00000 |  |  |
|  | POTLDA3 | BEET? | OBJ | 38.35000 | TOLD2 | 1.00000 |
| 5 | POTLOB3 | BEET? | TOWT | 2.86000 | BETLDAZ | 1.00000 |
| $L$ | BETLDAI | BEET2 | BETLDB2 | 1.00000 |  |  |
| G | RETLDEI | 9EET3 | OBJ | 39.65000 | TOLO3 | 1.00000 |
| L | BETLDA2 | BEET3 | TOWT | 2.86000 | BETLDA 3 | 1.00000 |
| G | BETLOB2 | REET3 | BETLOB3 | 1.00000 |  |  |
| L | RETLDA3 | BEAN2 | OBJ | 50.32000 | TOLO2 | 1.00000 |
|  | BETLDB3 | BEAN2 | TOWT | 1.99000 | BENLDAZ | 1.00000 |
| L | BENLDA2 | BEAN2 | BENLDB2 | 1.00000 |  |  |
| G | BENLOBZ | BEAN3 | OBJ | 43.63000 | TOLO3 | 1.00000 |
| L | BENLDA? | REAN3 | TOWT | 1.99000 | BENLDA 3 | 1.00000 |
| G | BENLOB3 | REAN 3 | BENLDB3 | 1.00000 |  |  |
| L | GRNLDAI | GRANI | OBJ | 35.57000 | TOLD 1 | 1.00000 |
| G | GRNLDB1 | GRaNI | TOWT | 2.26000 | GRNLDA 1 | 1.00000 |
| L | GRNLDA2 | GRANI | GRNLDB1 | 1.00000 |  |  |
| G | GRNLDBZ | GRAN2 | OBJ | 48.47000 | TOLD 2 | 1.00000 |
| L | GRNLDA3 | GRAN2 | TOWT | 2.23090 | GRNLDA 2 | 1.00000 |
| G | GRNLOB3 | GRAN2 | GRNLDB2 | 1.00000 |  |  |
| $G$ | HAYLSI | GRAN3 | ORJ | 55.03000 | TOLD 3 | 1.00000 |
| G | HAYLD2 | GRAN3 | TOWT | 2.23000 | GRNLDA 3 | 1.00000 |
| G | Haylo 3 | GRAN 3 | GRNLDB3 | 1.00000 |  |  |
| 1 | PEALDAL | HAYl | ORJ | 6.42000 | TOLD 1 | 1.00000 |
| L | PEALDBZ | HAYl | TOWT | 3.83000 | HAYLOL | 1.00000 |
|  | PEALDA3 | HAY2 | OBJ | 4.65000 | TOLD2 | 1. 00000 |
| 5 | PEALDR3 | HAY2 | TOWT | 3.33000 | HAYLD2 | 1.00000 |
|  |  | HAY3 | OBJ | 5.21000 | TOLD3 | 1.00000 |
|  |  | HAY3 | TOWT | 3.33000 | HAYLO3 | 1.00000 |
|  |  | PEAS2 | OBJ | 46.11000 | TOLO2 | 1.00000 |
|  |  | PEAS 2 | TOWT | 1.37000 | PEALOAZ | 1.00000 |
|  |  | PFAS ? | PEALD日 2 | 1.00000 |  |  |
|  |  | PEAS3 | OBJ | 46.11000 | TOLO3 | 1.00000 |
|  |  | PEAS 3 | TOWT | 1.37000 | PEALDA3 | 1.00000 |
|  |  | PEAS 3 | PEALOB 3 | 1.00000 |  |  |
|  | RHS |  |  |  |  |  |
|  |  | RHS 1 | TOLD 1 | 320.00000 | TOLD2 | 320.00000 |
|  |  | RHS 1 | TOLD3 | 320.00000 | TOWT | 2600.00000 |
|  |  | RHS 1 | POTLDAI | 180.00000 | POTLDB1 | 40.00000 |
|  |  | RHS 1 | POTLDAL | 180.00000 | POTLOB 2 | 25.00000 |
|  |  | RHS 1 | potlda | 180.00000 | POTLOB3 | 25.00000 |
|  |  | RHS 1 | BETLOA1 | 180.00000 | BETLDBl | 50.00000 |
|  |  | RHS 1 | BETLDAZ | 160.00000 | BETLDB 2 | 20.00000 |
|  |  | RHSI | BETLOA 3 | 160.00000 | BETLDB3 | 20.00000 |
|  |  | RHS 1 | BENLDA2 | 120.00000 | BENLDB 2 | 25.00000 |
|  |  | RHS 1 | BENLDA3 | 120.00000 | BENLDB3 | 25.00000 |
|  |  | RHSI | GRNLDA1 | 180.00000 | GRNLDB1 | 50.00000 |
|  |  | RHS 1 | GRNLOA2 | 180.00000 | GRNLD3 2 | 30.00000 |
|  |  | RHS 1 | GRNLDA3 | 180.00000 | GRNLDB3 | 30.00000 |
|  |  | RHS 1 | HAYLDI | 40.00000 | HAYLO2 | 25.00000 |
|  |  | RHS 1 | HAYLD3 | 25.00000 | PEALDA2 | 80.00000 |
|  |  | RHS 1 | PEALOB2 | 15.00000 | PEALDA 3 | 80.00000 |
|  |  | RHSI | PEALDB3 | 15.00000 |  |  |


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[^1]:    ${ }^{1}$ Total net revenues include rewards to the input factors management and water.

[^2]:    *If the cost of management is assumed to be $\$ 20$ per acre, $\$ 6.22$ should be deducted from the price of water, making the values $\$ 21.38, \$ 19.20$, and $\$ 18.92$, respectively, for the three areas.

[^3]:    *With this combination of enterprises the weighted average of water use is 3.21 acre-feet per acre. If $\$ 20$ per acre management is subtracted from the returns, the Average Marginal Value Product become $\$ 16.90$ for the 320 -acre farm and $\$ 20.22$ for the 640 -acre farm.

[^4]:    *If a $\$ 20$-per-acre management cost were to be included in the analysis, the Average Marginal Value Products become $\$ 6.37, \$ 13.79$, and $\$ 16.22$, respectively, for the three farm sizes.

