My dear Mrs. K: I am very glad, indeed, that you came to me with your problem, because I feel absolutely certain that I can help you out, and do it very easily.

You state, Mrs. K., that your husband is a mechanic, and that makes my task all the easier because I know that certainly he will be interested in what I am going to say to you now.

Perhaps the greatest discovery of the past decade is the discovery of the cosmic ray. Professor Millikin of the California Institute of Technology has done more to throw light on these rays than any other one man. There is a lot we do not know about them yet, but there are some things we do know, and those things we do know are mighty important.

Now it is a definitely established fact that these cosmic rays permeate the entire inter-steller space; no one knows where they originate, nor does anyone know why they are there. We do know, however, that these rays are bombarding this earth every second of the day and night with an energy of more than 15 million volts. Now, Mrs. K, you ask your husband to study over that statement for a little while. It isn't theory; it is a definitely proven fact that these cosmic rays do-even at this moment as I am speaking to you bombard this earth with an energy of over 15 million volts. You saw in the newspapers recently where Prof. Pickard (?) went into the stratosphere, with his strates balloon, solely to examine and discover more about this great cosmic ray. Personally, I have heard these rays clicking in an electric light globe, so there is no question whatsoever about their existence.

Now, think THIS OVER these rays exist, they fill all space, even out younder, billions of light years away, -- they are even /N

the very air we breathe! So - you are practically living in the middle of an ocean of "electrical energy" that permeates all space!

No man alive can state that this is not the truth. Now let us suppose, for just one moment, that these electrical or medic rays, whichever you choose to call them, might be thinking rays. Then, what? Would that not prove that we live in an atmosphere and in a universe which cosque is filled and charged with medic energy? Of course it does! Sir James Jeans, the famous English scientist, claims that these rays are emanations from a universe which is disintegrating while Professor Millikin of the California Institute of Technology, states that the rays are emanations from a universe which is building up.

definitely that there is in the atmosphere all around us—permeating all space — a great cosmic intelligence which is there for our absolute use and disposal. Look at the building in which you reside. What was it originally? Where did it — come from? It first originated in the mind of the architect. He first drew a mental picture of the rinished structure; then he transferred that mental image to a piece of paper, and the blue print was made of it. The piece of paper was handed to the builder, and the contractor, and they, in turn, laid brick upon brick, stone upon stone, exactly in accord with the mental image the architect had in the first place.

That isn't hard to see, is it? Now let us suppose that every created thing first had its origin in this unseen, cosmic realm. Do you not see what a stupendous power that puts into your hands, and mine?

Suppose it is possible for you and for me, to draw a cosmic, mental picture, we will say, of the very things we need, and leave it then, for the cosmic realm to bring into existence. Do you not see how correct my

ANNOUNCER:

- 1 This revolutionary conception of universal law is
- 2 but an illustration of the tremendous scope of
- 3 Psychiana, a force which you can use to accomplish
- 4 anything you desire. Knowingly or not, great men of
- 5 all ages and times have made use of the pulsing,
- 6 radiant power of the God Realm, the Cosmic impulse which
- 7 can help irresistably toward any end. Now, the way
- 8 has been made plain for you. You can, by an applica-
- 9 tion of the principles of Psychiana, attain material
- 10 and spiritual richness beyond your dreams. Listen to
- ll the testimony of one man who has learned only a little
- 12 part of this great philosophy. . . .
- 13 a man in Hekelingen, Holland.
- 14 "Dr. Robinson" Last week I happened to read your
- 15 book "The Secret of Realization." Being myself a
- 16 literary man, sworn translater (English, German and
- 17 French, and an ex-secretary to the late William J.
- 18 Stead during the second Peace Conference at the Hague
- 19 in 1907, I can state that you have not only shown a
- 20 clear understanding of the Living God, and of the
- 21 Cosmic Ray, but you have made others catch it also.
- 22 As you, I also am a son of a minister, and though my
- 23 father was a modernist, I never felt satisfied and
- 24 have been a searcher for the Truth for many long years.
- 25 Your message is a wonderful revelation to me.

(signed) W J M

ANNOUNCER:

- 1 If you would achieve a spiritual kinship with this
- 2 new power for attainment, write to Dr. Robinson,
- 3 and ask him about Psychiana. His mission in life
- 4 is to spread the ability of men to use these Cosmic
- 5 powers of the God Realm, so that unhappiness and
- 6 want may be forever banished from the earth. Any
- 7 one, no matter how humble he may be, no matter how
- 8 great his burden, can use Psychiana to bring about
- 9 the peace and abundance of material and spiritual
- 10 riches which is the right of every human being. A
- 11 simple letter to Doctor Robinson can change your life
- 12 from defeat to triumphant victory. Just write to him,
- 13 mentioning the station to which you are listening,
- 14 either to his home in Moscow Idaho, or in care of this
- 15 station, and he will send you free a 6000 word treatise
- 16 telling of the dawn of Psychiana. In addition, you
- 17 will receive a large photograph of Dr. Robinson seated
- 18 at the console of his own pipe organ in the palatial
- 19 home which is but one of the material blessings he
- 20 has received through the application of the God Law.
- 21 Feel free to write to him about your problems, your
- 22 desires --- he is willing and eager to help you, and
- 23 he can help you, for the great universal laws of the
- 24 God Realm cannot fail.

ORGAN UP BRIEFLY, FADE TO BG

DOCTOR:

- 25 Would you perish of thirst, with a crystal fountain
- 26 flowing close at hand? Would you starve, before a
- 27 banquet table? Will you continue to ix live meagerly,