

Dr. Frank B. Robinson

MOSCOW, IDAHO

TO OUR MEMBERS



I WANT YOU HELP ME AND I WANT
TO HELP YOU



Here's How We Can Do It

To carry tens, yes hundreds of thousands of accounts on the books of any religion operating exclusively by mail, entails an enormous expense. You know that. Your common-sense tells you that is true. Now then, if I can eliminate this very heavy accounting expense, I CAN MAKE IT WORTH YOUR WHILE TO COOPERATE WITH ME. In other words, IF YOU'LL HELP ME ELIMINATE AS MUCH OF OUR BOOK-KEEPING AS POSSIBLE, I'LL MAKE IT VERY MUCH WORTH YOUR WHILE. Here's how I propose doing it—The balance of your account with us is \$..... Now here's what I want you do:

**DEDUCT ONE-THIRD FROM THIS
AMOUNT, MAIL US A CHECK OR
MONEY-ORDER AND WE'LL MARK
YOUR ACCOUNT "PAID IN FULL"**

I feel sure that you'll understand why I make this request and cooperate with me. Thank you very much. Just mail us a check or money-order for \$..... and we'll send you a bill marked "PAID IN FULL". Thanks again.

Sincerely your friend and teacher,

Frank B. Robinson