

PSYCHIANA

Frank B. Robinson, Founder

Moscow, Idaho

Dear Friend:

Just this once more, we are writing you about two important things. At least, they are important to us and should be to you,

First: Are you growing bigger and better in every way, by making practical use of "PSYCHIANA?" You have in your hands a priceless message; be sure to use it. We want you to and for your own good you should be determined to grow with "PSYCHIANA."

Second: You have received many of these valuable lessons and we have received so very little from you. It seems strange that you do not make even a small payment as a token of good intentions

So just this last time are asking for a payment on your account. This earnest and urgent request is made in a friendly manner, but in all fairness to you, we must tell you that this is the last letter regarding your account you will receive from this office. Do not make it necessary to turn this over to an attorney or collection agency for action.

Please send in a payment at once so that your account will stay in this office and in good grace.

Sincerely,

"PSYCHIANA"