



Agricultural Experiment Station

UNIVERSITY OF IDAHO

College of Agriculture

About This Research

This bulletin is the first in a series of four research reports evaluating the movement of beef and beef products within Idaho and between Idaho and other states.

This publication will evaluate the movement of beef and beef products between Idaho and other states. Other reports analyze the movement of cattle and calves within Idaho, evaluate and present alternatives to improve the economic efficiency of the present pattern of beef and beef product movements, and estimate the economic impact of the various sectors of the Idaho beef industry on the state's economy.

The four reports are:

Bulletin No. 557: The Interstate Movement of Beef and Beef Products.

Bulletin No. 559: The Movement of Cattle and Calves Within Idaho.

Bulletin No. 563: The Economic Impact of the Idaho Beef Industry.

Bulletin No. 583: Costs of Transporting Idaho's Beef and Beef Products.

The Authors

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Summary

Agriculture is the principal industry in Idaho and beef is the leading agricultural commodity, accounting for over 30% of cash farm receipts. Less than 25% of the beef produced in Idaho is consumed here. The rest is shipped to other states in various forms. This study was set up to analyze the movement of beef and beef products between Idaho and other states.

Feeder cattle — Of the 438,470 feeder cattle shipped from Idaho in 1971, about 40% went to the Pacific States of California, Washington, and Oregon; 35% to the Mountain States, primarily Colorado and Utah; and 25% to the Midwest, primarily Iowa and Nebraska. About 54% of Idaho feeder cattle were shipped to other states in September, October, and November. This seasonal marketing of feeder cattle is a result of traditional spring calving in Idaho.

Idaho imported 132,887 feeder cattle from other states during the same year. Washington, Oregon, Montana, Nevada, and Utah are the principal out-of-state suppliers.

Fed cattle — About 55% of the 423,000 fed beef produced by Idaho's feedlots in 1971 was exported liveweight for slaughter in other states. Pacific States received 63%, the Mountain States, primarily Utah, 33%, and the Midwest, 4%.

The Idaho meat packing industry imported 86,251 fed beef from other states for slaughter in Idaho. Over 93% were imported from Oregon, Montana, Nevada, Utah, California, and Washington.

Carcass — Idaho's meat packing industry slaughtered 374,000 cattle in 1971. Fed beef accounted for 74%; bulls and cows, 26%. Approximately 202.5 million pounds of carcass and boxed beef were exported from Idaho. California was the major market, receiving 74.5% of the total.

Cows — Of the 97,251 cows exported by Idaho in 1971, about 53% went to the Pacific States, primarily California; 41% to the Mountain States, primarily Utah, and 5.5% to Nebraska and Iowa. Significant portions of the cow outshipments to California and Utah were for slaughter.

During 1971, Idaho imported 59,215 cows, primarily from Montana, Wyoming, Oregon, and Utah. Most were shipped in for slaughter.

Bulls — Idaho exported 17,425 bulls in 1971. The Pacific and Mountain States, primarily California and Utah, received 95% of them. Most of these bulls went to slaughter but a small percentage was exported for breeding purposes.

Approximately 6,362 bulls were shipped into Idaho during 1971, almost all for slaughter. Over 61% came from Montana and Wyoming, and 21% from Washington and Oregon.

Calves — Idaho shipped 11,491 baby calves to other states during 1971. Over 51% went to Washington and 27% to the Midwest.

Idaho imported 22,285 calves from other states. Washington and Oregon supplied 48%; Montana and Wyoming 20.5%.

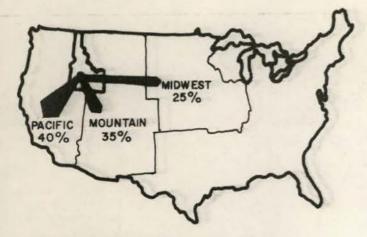


Fig. 1. Outshipment of feeder cattle, 1971.

Table 1. The interstate movement of beef and beef products, Idaho, 1971.

	Outship	pment	Inshipn	Inshipment		
Market class	Number	%	Number	%		
Feeder cattle	438,470	56	132,887	44		
Fed beef	231,427	29	86,251	28		
Cows	97,251	12	59,215	19		
Calves	11,491	1	22,285	7		
Bulls	17,425	2	6,362	2		
Total liveweight	796,067	100	307,000	100		
Carcass and boxe	d	202 524 6	07			

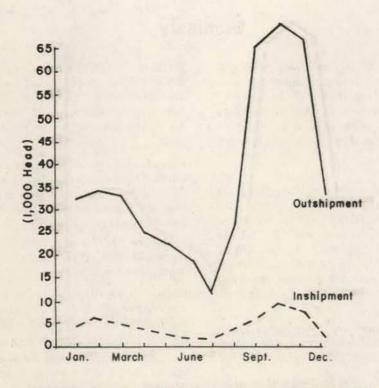


Fig. 2. Seasonal variation in outshipment and inshipment of feeder animals into and out of Idaho, 1971.

The Interstate Movement of Beef and Beef Products

A. A. Araji, W. A. Krasselt, R. W. Schermerhorn

Idaho is among the few states in the Nation that significantly depend upon agriculture for growth and development. Lack of population centers within Idaho also force our agricultural industry to depend significantly on outside markets. The beef industry is a prime example. Idaho consumes only about 25% of the state's beef production; over 75% is marketed in other states in various forms.

The questions often asked by members of the Idaho beef industry are: Where is our beef going and in what form? What types of beef animals are being imported by the Idaho beef industry and from what sources? Answers to such questions are essential to the efficient production and marketing of beef and beef products. This study was designed to address these questions.

Objectives of the Study

The objectives of this study were:

- To analyze the movement of beef from Idaho to other states and to identify the major markets for various beef industry products.
- To analyze the movement of beef from other areas into Idaho and identify the major sources of supply.
- 3. To evaluate factors affecting the interstate movement of beef and beef products.

Method and Study Area

Data compiled by the Idaho brand inspector on the movement of live cattle between Idaho and other states were analyzed by points of origin and destination for various classes of cattle. Data on the movement of carcass and processed beef were obtained from federal- and state-inspected slaughtering plants. Seasonal variations in the movement of beef and beef products were determined and factors affecting the seasonal variations were evaluated. Correlation techniques were used to detect significant relationships between prices at points of destination and origin and the interstate movement of beef.

Interstate Movement Of Feeder Cattle

The Idaho beef industry shipped 796,064 beef animals to other states during 1971, and approximately 307,000 head were shipped into Idaho from other states (Table 1).

Feeder cattle² constituted 56% of all beef cattle shipped out of Idaho to other states and 44% of the beef cattle shipped into Idaho from other states.

Outshipment

Of the 438,470 feeder cattle moved from Idaho to other states, 96% were beef breed and only 4% were dairy breed. About 58% of the feeder cattle were marketed directly and 42% were handled through auctions (Table 2).

The Western Region is the major market for feeder cattle shipped out of Idaho, taking about 75% of the total outshipment in 1971. Within the region, the Pacific States purchased 40% and the Mountain States 35% (Fig. 1). The other 25% went to the midwestern states. Table 2 shows the final destinations, by states, of the feeder cattle exported from Idaho.

Inshipment

Approximately 132,887 head of feeder cattle moved into Idaho from other states in 1971, with about 42% of the transactions handled through auctions and 58% handled directly. Nearly 38% of these feeder cattle came from Washington, 20% from Oregon, 17% from Montana, 11% from Nevada, and 8% from Utah. Wyoming, California, and the midwestern states combined supplied about 7% of the Idaho inshipments.

Interstate Movement of Feeder Cattle by Idaho Crop Reporting Districts

Table 3 shows the points of origin and destination of the interstate feeder cattle shipments by Idaho crop reporting districts. District 1 accounted for 17% of the feeder cattle outshipment and 43% of the inshipment. District 2 had 25% of both outshipment and inshipment. District 3 accounted for 28% of the outshipment and 5.5% of the inshipment, and District 4 had 30% of the outshipment, 27% of the inshipment.

Seasonal Variations

About 16% of the feeder cattle outshipment and 17% of the inshipment occurred in October (Fig. 2). The least

¹Araji, A. A., and C. Drury, 1973. Production-consumption relation of beef and lamb in the West. Idaho Agr. Exp. Sta. Progress Report No. 165.

²Feeder cattle in this study include both stockers and feeders. The only young stock excluded from this class are those considered baby calves as indicated on the brand inspection. Stockers are lightweight weaner cattle that are marketed for purposes of pasture feeding before breeding or intensive feedlot feeding. Feeder cattle are animals marketed for intensive feedlot feeding. Therefore, the movement of feeder cattle may include two production periods.

Table 2. Total outshipment of feeder cattle from Idaho by state of destination and market channel, 1971.

State	Auction	Direct	Total	%
Washington	38,393	41,847	80,240	18.3
Colorado	29,043	44,620	73,663	16.8
Nebraska	19,043	31,907	51,301	11.7
California	20,482	22,488	42,970	9.8
Iowa	18,199	22,579	40,778	9.3
Oregon	15,451	22,257	37,708	8.6
Utah	12,128	21,196	33,324	7.6
Montana	6,280	12,136	18,416	4.2
Arizona	7,912	6,558	14,470	3.3
Nevada	2,126	11,467	13,593	3.1
Wyoming	5,647	6,192	11,839	2.7
Illinois	2,841	5,051	7,892	1.8
S. Dakota	1,746	3,954	5,700	1.3
Other ^a	2,810	3,766	6,576	1.5
Total	182,452	256,018.	438,470	100.0

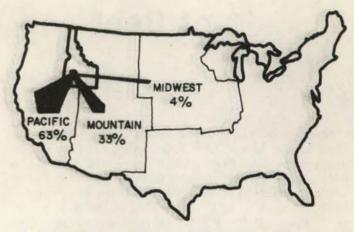


Fig. 3. Outshipment of fed (slaughter) cattle, 1971.

Table 3. Interstate movement of feeder cattle by points of origin and destination, Idaho, 1971.

		Idaho Crop Reporting Districts 1								
	District 1		Dist	District 2		District 3		rict 4	Idaho	
State	Inship	Outship	Inship	Outship	Inship	Outship	Inship	Outship	Inship	Outship
Arizona		783		3,741		8,540	126	1,406	126	14,470
California		5,265	652	15,870	1,374	13,396	250	8,439	2,276	42,970
Colorado		549	38	20,719	16	40,847		11,548		73,663
Montana	2,902	3,431	562	753	145	1,641	23,038	12,591	25,994	18,416
Nevada	24		9,009	2,835	4,838	9,149		1,609	13,871	13,593
Oregon	4,364	6,503	21,633	28,942	52	2,014		249	26,050	37,708
Utah		20		716	700	7,444	5,147	25,144	5,847	33,324
Washington	49,431	44,424	747	16,438	138	17,728	2	1,650	50,319	80,240
Wyoming		292		721		3,273	6,995	7,553	6,995	11,839
Western Region	56,721	61,267	32,641	90,735	7,264	104,032	35,558	70,189	131,478	326,226
Illinois		270				89	283	7,533	283	7,892
Iowa		7,228		6,828		4,282	254	22,440	254	40,778
Nebraska		4,712	14	9,468		10,152		26,969	14	51,301
S. Dakota		1,644				1,365		2,691		5,700
Midwest		13,854	14	16,296		15,888	538	59,633	552	105,671
Other		287	81	822	11	3,604	57	1,863	149	6,576
TOTAL	56,721	75,408	32,750	107,853	7,275	123,524	36,152	131,685	132,887	438,470

¹District 1 — Benewah, Bonner, Boundary, Clearwater, Idaho, Kootenai, Latah, Lewis, Nez Perce, and Shoshone counties.

^aOther includes all states with less than 1% of the total.

District 2 - Ada, Adams, Boise, Canyon, Elmore, Gem, Owyhee, Payette, Valley, and Washington counties.

District 3 - Blaine, Camas, Cassia, Gooding, Jerome, Lincoln, Minidoka, and Twin Falls counties.

District 4 — Bannock, Bear Lake, Bingham, Bonneville, Butte, Caribou, Clark, Custer, Franklin, Fremont, Jefferson, Lemhi, Madison, Oneida, Power, and Teton counties.

interstate movement of feeder cattle occurred in July. Overall, 54% of the feeder cattle were marketed out of state in September, October, and November. This high seasonal marketing is a result of the heavy spring calving in Idaho.

Interstate Movement Of Fed Cattle

Fed beef for slaughter represents 29% of the beef cattle outshipment from Idaho and 28% of the cattle movement into Idaho.

Outshipment

About 55% of the fed beef marketed from Idaho feedlots in 1971 went to other states for slaughter (Table 4). Outshipment of fed slaughter cattle consisted of 70% steers and 30% heifers. Direct marketing accounted for 87% and auctions 13% of the fed cattle sales.

The Pacific States, primarily California, received 63% of this fed beef. The Mountain States, primarily Utah, received 33% and 4% went to the Midwest (Fig. 3).

Inshipment

Idaho meat packers imported 86,251 head of fed beef from other states in 1971, 79% through direct marketing and 21% through auction markets. The inshipments were 58% steers and 42% heifers. About half of the fed beef inshipments were from Oregon points of origin, 17% from Montana, 4% from Washington and 26% from California, Nevada, and Utah combined.

Seasonal Variations

No significant seasonal variation occurred in the movement of fed beef from Idaho to other states. About 22% of all outshipments occurred in the first quarter of the year, 28% in the second quarter, 24% in the third quarter and 26% in the fourth quarter. The largest outshipments occurred in October and April (Fig. 4).

Over 64% of the fed cattle shipped into Idaho occurred in the third and fourth quarters of the year. The highest inshipment occurred in October (Fig. 4).

Interstate Movement Of Carcass And Boxed Beef

Idaho's packing industry in 1971 slaughtered 374,000 cattle of which 74% were fed beef and 26% were bulls and cows. State meat packers exported 202.5 million pounds of carcass-equivalent beef to other states, including 134.8 million pounds of fed beef (Table 5).

California is the major market for Idaho's carcass and boxed beef, receiving 75% of the total outshipment. Overall, the three Pacific states — California, Washington, and Oregon — accounted for 93% of the carcass-equivalent beef Idaho exported to other states. About 5% was marketed in the Midwest (Fig. 5).

Interstate Movement Of Cows, Bulls, Calves

Cows, bulls, and calves accounted for 15% of beef cattle shipments from Idaho to other states and 28% of the beef cattle inshipments into Idaho.

Outshipment of Cows

Idaho exported 97,251 beef cows to 19 different states in 1971 (Table 6). Estimates are that 70% were exported for immediate slaughter and 30% were exported for breeding purposes.

The Western States received 94% of these beef cows (Fig. 6). Utah, Washington, California, and Oregon are the major importers of Idaho's beef cows with 34%, 20%, 15.5% and 12% respectively.

Inshipment of Cows

During 1971, Idaho imported 59,215 beef cows from 14 states. Montana is the major supplier of cows to Idaho accounting for 48% of the total inshipment into Idaho. Oregon, Washington, Wyoming, Nevada, and Utah ranked next (Table 6). States in the Western Region supplied 98% of the Idaho inshipment.

Outshipment of Bulls

Idaho exported 17,425 bulls to 21 states in 1971 (Table 6). An estimated 80% of these were exported for immediate slaughter, 20% for breeding. Utah, Oregon, California, and Washington are the major importers. About 95% of the bulls Idaho exported in 1971 went to the Western Region — 58% to the Pacific States and 37% to the Mountain States. Iowa and Nebraska and other midwestern states imported the remaining 5%.

Inshipment of Bulls

In 1971, Idaho imported 6,362 head of bulls from other states, most from Montana and, overall, more than 98% from the Western Region (Table 6).

Outshipment of Calves

A total of 11,491 calves were exported from Idaho to other states during 1971 (Table 6). Washington received 52% of these and Nebraska, Utah, and Iowa received 19%, 13%, and 8% respectively. States in the Western Region purchased 72% of the calves Idaho exported; the Midwest Region, 27%.

Inshipment of Calves

Calves shipped into Idaho totaled 22,285 head in 1971. Over 97% originated in the Western Region, with about 40% from Washington and 57% from Montana, Utah, Oregon, Nevada, California, and Wyoming combined.

Seasonal Variations

Largest shipments of cows, bulls and calves from Idaho to other states occurred during the fourth quarter of the year (Table 7). Over 70% of the calves and 39% of cows were shipped out of the state in the fourth quarter of 1971. About 60% of bull outshipments occurred in the first and fourth quarter. While outshipments of both cows and bulls occurred fairly regularly throughout the year, calf exports were extremely light in the first and second quarters.

The largest shipments of calves into Idaho occurred in the last quarter of 1971 — about 55% of the total. Over 36% of the cow inshipments also occurred in the fourth quarter. The largest inshipment of bulls — 37% — occurred in the first quarter. Inshipments were fairly uniform the rest of the year.

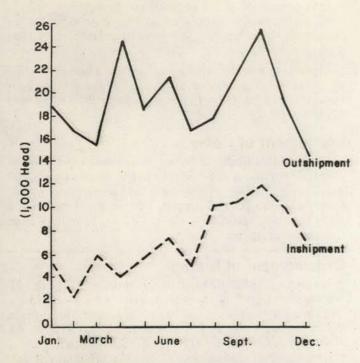


Fig. 4. Seasonal variation in outshipment and inshipment of fed (slaughter) cattle, Idaho, 1971.

Table 4. Outshipment of fed (slaughter) cattle from Idaho by state of destination and market channel, 1971.

State	Auction	Direct	Total	%
California			74,012	32.0
Utah	Utah ———		60,032	25.9
Oregon ——			43,650	18.9
Washington	-		25,394	11.0
Colorado		-	14,114	6.1
Iowa	-		3,805	1.6
Nevada			2,228	1.0
Othera			8,474	3.5
Total	31,011	200,416	231,427	100.0

^aOther includes all states with less than 1% of the total.

Table 5. Export of carcass beef from Idaho, 1971.

	Fed Beef ^a (lb.)	Cow & Bull ^b (lb.)	Total (lb.)
California	99,235,731	53,517,440	152,753,171
Washington	17,836,084	2,966,600	20,792,684
Oregon	9,954,642	5,322,000	15,276,642
Nevada	2,191,500	8,000	2,199,500
Montana	330,000		330,000
Wyoming Pacific	247,500		247,500
Northwest	129,785,457	61,814,040	191,599,497
Missouri	4,992,000	5,933,200	10,925,200
Total	134,777,457	67,747,240	202,524,697

^aIncludes almost 100% fresh hanging carcass. About 90-95% of the carcasses were choice grade.

Table 6. Outshipment and inshipment of Idaho cows, bulls, and calves, 1971.

	Co	ws	Bu	Ils	Calves		
States	Outship	Inship	Outship	Inship	Outship	Inship	
California	15,060	482	3,133	98	197	1,770	
Montana	4,385	28,542	776	3,296	94	3,371	
Nevada	5,226	3,263	1,031	330	133	1,794	
Oregon	11,661	12,945	3,446	474	189	1,979	
Utah	32,796	3,009	3,492	587	1,468	2,715	
Washington	19,380	6,341	2,446	873	5,920	8,818	
Wyoming	1,864	4,170	246	593	0	1,214	
Other	6,879	463	2,855	106	3,490	624	
Total	97,251	59,215	17,425	6,362	11,491	22,285	

Table 7. Seasonal variation of outshipment and inshipment of bulls, cows, and calves, Idaho, 1971.

Quarter	Co	ows	Bu	alls	Calves		
	Outship	Inship	Outship	Inship	Outship	Inship	
1	22,760	14,026	5,209	2,382	488	5,458	
2	21,190	9,101	3,649	1,603	277	2,459	
3	15,797	14,598	3,356	1,080	2,666	2,124	
4	37,504	21,490	5,211	1,297	8,060	12,244	
Total	97,251	59,215	17,425	6,362	11,491	22,285	

bIncludes carcass, boxed, and processed beef.

Factors Affecting Interstate Movement Of Beef and Beef Products

The movement of live cattle from Idaho to other states is closely related to Idaho's beef production cycle which is characterized by spring calving, fall calving, and winter replacement of breeding stock. Substantial numbers of feeder cattle become available for marketing in September, October, and November. Excess feeding facilities near final markets in California attract feeder cattle from Idaho.

The outshipment of Idaho fed beef for slaughter in California and Utah is affected by the seasonality of fed beef production, lack of in-state slaughtering facilities to absorb fed beef at peak production, and demand for liveweight cattle by the meat packing industry in California and Utah.

Lack of consumption centers in Idaho is the principal reason for exporting carcass beef. California, with an annual deficit of over 1 billion pounds retail equivalent³ of beef, provides the major demand. Thus, over 75% of Idaho's carcass beef is shipped into California annually.

Price mechanism apparently does not significantly influence the interstate movement of beef and beef products. Table 8 shows the intercorrelation coefficients of beef prices at points of origin and destination and the quantity of interstate movement of beef and beef products. While prices of various types of beef are significantly correlated at points of origin and destination, prices do not significantly influence the quantity of various types of beef marketed. For example, the seasonal variation in prices of feeder cattle at points of destination and origin did not significantly influence the movement of feeder cattle between Idaho and other states. In other words, increases or decreases in feeder cattle prices in Idaho did not significantly affect the number of feeder cattle leaving or entering Idaho. Seasonal variations in the prices of fed slaughter cattle in Idaho and the points of destination did not significantly influence the movement of fed cattle from Idaho for slaughter in other states.

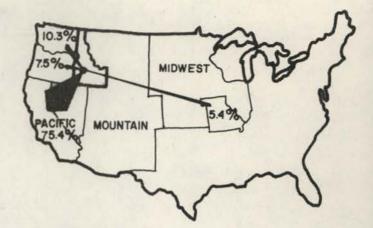


Fig. 5. Export of carcass beef from Idaho to other states, 1971.

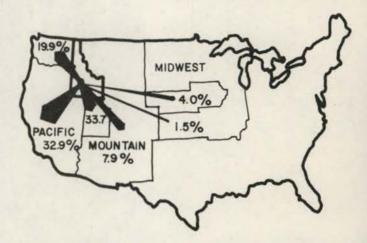


Fig. 6. Outshipment of cows from Idaho to other states, 1971.

Table 8. Intercorrelation coefficients of beef movement and prices.

Variable	X ₁	X ₂	X3	X ₄	X ₅	X ₆	X7	X8	X ₉	X ₁₀
X ₁	**	.3160	.4008	.0628	.8538**	.5986*	0542	3000	.0583	.3532
X ₂			.5275*	.5321*	.2477	.5162*	.7620**	.5895*	.6977*	.5598*
X3				.3842	.1403	.3992	.5959*	.4026	.7014	0609
X ₄				-	.1148	2087	.5895*	.4182	.4082	0987
X ₅					-	.6463*	1045	2324	0150	.4842
X ₆							.2540	.1800	.4461	.5881*
X7								.9223	.9211**	.1836
X8									.8433**	.1694
X ₉									-	.2865
X ₁₀										-

^{*}Significance of .05 level

³Araji and Drury, p. 10.

^{**}Significance of .01 level

Where: X1 = Idaho price \$/cwt. for fed (slaughter) cattle

X₂ = Intra-state movement of fed (slaughter) cattle

X₂ = Inshipments of fed (slaughter) cattle

X₄ = Outshipment of fed (slaughter) cattle

X₅ = California price \$/cwt. for fed (slaughter) cattle

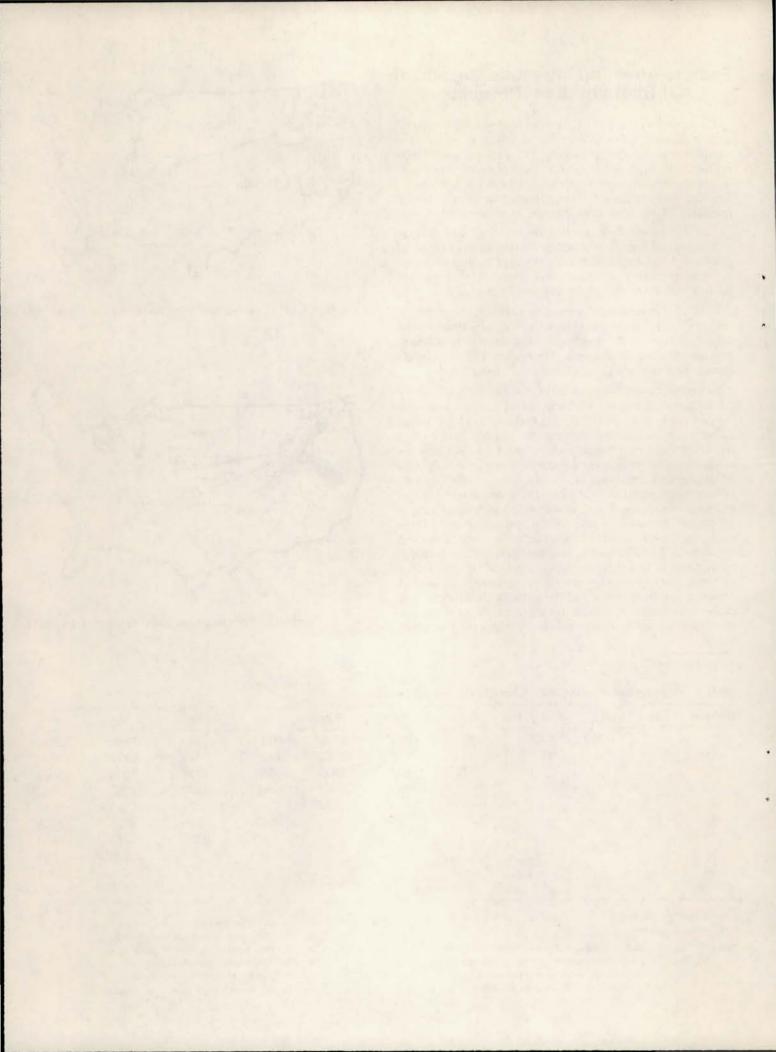
X₆ = Idaho price \$/cwt. for feeder cattle

X₇ = Intra-state movement of feeder cattle

X₈ = Inshipments of feeder cattle

X₉ = Outshipments of feeder cattle

X₁₀ = Washington price \$/cwt. for feeder cattle





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Auttis M. Mullins Dean, College of Agriculture University of Idaho



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