

Publications and organizations for Christmas tree producers

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Finding information on the production, sale, and use of Christmas trees can be difficult and frustrating. This list of publications and organizations was compiled to assist Christmas tree growers in gathering the information they need. In some cases, particularly with large books, a brief description is supplied to provide a better understanding of the contents. The source of the publication is given at the end of each entry. Usually a complete address for ordering federal and state government publications is supplied; commercially printed books may be ordered through your neighborhood bookseller.

Although every effort has been made to include pertinent, up-to-date information in this guide, new publications are constantly being created and older ones are going out of print. Commercial growers should regularly seek out current information pertaining to their enterprises.

Books and pamphlets

General

Christmas Tree Farm Accidents and What To Do About Them. EB 1496. P. Fanning. 1988. 9 pages. Bulletin Office, Cooperative Extension, Cooper Publications Bldg., Washington State University, Pullman, WA 99164-5912.

Christmas Tree Decorations Made with Fresh Evergreens. H-784. D. Kinzler and R. Askew. 1982. Cooperative Extension Service, North Dakota State University, Fargo, ND 58105.

Christmas Trees for Pleasure and Profit. A. Chapman and R. Wray. 1985. 212 pages. Written for new growers. Discusses principles and practices of establishing and maintaining a Christmas tree farm. Cultural and business matters are covered. Rutgers University Press, New Brunswick, NJ.

Christmas Trees in the Small Woodland. EC1099. W. Proebsting. 1985. 4 pages. Publications Orders, Agricultural Communications, Administrative Services A422, Oregon State University, Corvallis, OR 97331-2119.

Growing Christmas Trees in the Pacific Northwest. PNW 6. W. Proebsting and D. Hanley. 1985. 16 pages. Bulletin Office, Cooperative Extension, Cooper Publication Bldg., Washington State University, Pullman, WA 99164-5912.

How to Plan, Plant, and Care for Windbreak, Reforestation, and Conservation Plantings. Misc. Pub. 13. R. Dumroese and D. Wenny. Revised 1988. 26 pages. Forest, Wildlife and Range Experiment Station, College of Forestry, Wildlife and Range Sciences, University of Idaho, Moscow, ID 83843-4199.

Plant Science: Growth, Development, and Utilization of Cultivated Plants. H. Hartman et al. 1988. 720 pages. Written for professionals and students. Discusses botany, plant growth and development, and the production of food, forage, and fiber crops. Prentice Hall, Englewood Cliffs, NJ.

Raising Forest Tree Seedlings at Home. PNW 96. A. Parker et al. 1972. 11 pages. Publications Orders, Agricultural Communications, Administrative Services A422, Oregon State University, Corvallis, OR 97331-2119.

Soil Sampling. EXT 704. R. Mahler and R. McDole. 1989. 7 pages. Agricultural Publications, Idaho Street, University of Idaho, Moscow, ID 83843-4196.

Soils: An Introduction to Soils and Plant Growth. R. Miller and R. Donahue. 1990. 752 pages. Written for novices, experts, and students. Discusses the nature of soils and the effects of soil types and management techniques on plant growth. Prentice Hall, Englewood Cliffs, NJ.

Your Christmas Tree. CIS 141. D. White and D. Hanley. 1982. 4 pages. Agricultural Publications, Idaho Street, University of Idaho, Moscow, ID 83843-4196.

Cultural practices

Developing High Quality True Fir Christmas Trees. PNW 226. B. Douglass and G. Sander. 1986. 22 pages. Agricultural Publications, Idaho Street, University of Idaho, Moscow ID 83843-4196.

Developing Sheared Douglas-fir Christmas Trees. PNW 227. W. Proebsting. 1982. 21 pages. Publications Orders, Agricultural Communications, Administrative Services A422, Oregon State University, Corvallis, OR 97331-2119.

Development of High Quality Sheared Pine Christmas Trees: Managing Your Woodland How To Do It Guide No. 13. B. Douglas. 1978. Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Refer to U.S. Government Printing Office: 1978-796-320/114 Region 10.

Fertilization Facts for Christmas Tree Growers. FS087. M. Vodak and R. Flannery. 1985. 4 pages. Cooperative Extension, Cook College, Rutgers University, New Brunswick, NJ.

Fertilizer Guide: Christmas Trees for Western Washington. FG0044. D. Turner, J. Buhaly, and A. Halvorson. 1985. 4 pages. Bulletin Office, Cooperative Extension, Cooper Publications Bldg., Washington State University, Pullman, WA 99164-5912.

Fertilizer Primer: Terminology, Calculations, and Application. CIS 863. R. Mahler and R. McDole. 1990. 4 pages. Agricultural Publications, Idaho Street, University of Idaho, Moscow, ID 83843-4196.

Fertilizer Questions. EXT 686. R. Gavlak. 1988. 22 pages. Agricultural Publications, Idaho Street, University of Idaho, Moscow, ID 83843-4196.

How To Plant Containerized Seedlings for Idaho's Farms and Forests. CIS 528. R. Dumroese, D. Wenny, and R. Mahoney. Revised 1987. 3 pages. Agricultural Publications, Idaho Street, University of Idaho, Moscow, ID 83843-4196.

Irrigation. 5th ed. C. Pair et al. 1983. 686 pages. Written for beginners and experts; emphasizes water conservation through irrigation system design, operation, and maintenance. Irrigation Association, Arlington, VA.

Plant Your Trees Right. PNW 33. F. Pitkin and V. Burlison. 1982. 11 pages. Agricultural Publications, Idaho Street, University of Idaho, Moscow, ID 83843-4196.

Transplanting Native Seedlings. CIS 735. D. White, T. Davis, and R. Mahoney. 1984. 2 pages. Agricultural Publications, Idaho Street, University of Idaho, Moscow, ID 83843-4196.

Insects, diseases, weeds, and pesticides

Balsam Woolly Adelgid: A Pest of True Fir Species. EB 1456. A. Antonelli. 1992. 3 pages. Bulletin Office, Cooperative Extension, Cooper Publications Bldg.,

Washington State University, Pullman, WA 99164-5912.

Beneficial Organisms Associated with Pacific Northwest Crops. PNW 343. R. Stoltz et al. 1990. 8 pages. Agricultural Publications, Idaho Street, University of Idaho, Moscow, ID 83843-4196.

Biology and Control of Douglas-fir Needle Midges in Christmas Tree Plantations. EB 1014. A. Antonelli. 1981. 2 pages. Bulletin Office, Cooperative Extension, Cooper Publications Bldg., Washington State University, Pullman, WA 99164-5912.

Crop Protection Chemicals Reference. 6th ed. 1990. 2,226 pages. A reference describing the use and safe handling of agricultural chemicals. More than 560 products are described. J. Wiley & Sons, Inc., NY.

Diseases of Forest and Shade Trees in the United States. USDA Forest Service Agricultural Handbook 386. Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402.

Field Guide to Diseases and Insect Pests of Idaho and Montana Forests. Hagle et al. 1987. 123 pages. USDA Forest Service, State & Private Forestry, Northern Region, P.O. Box 7669, Missoula, MT 59807.

Fundamentals of Pesticides: A Self-Instruction Guide. 2nd ed. G. Ware. 1986. 274 pages. Describes the chemistry and action of pesticides and discusses safety precautions. Thomson Publications, Fresno, CA.

Herbicide Injury to Trees and Shrubs: A Pictorial Guide to Symptom Diagnosis. J. Derr and B. Appleton. 1988. 72 pages. Written for professionals; describes the symptoms and diagnosis of herbicide injuries in nursery and landscape trees. Blue Crab Press, Virginia Beach, VA.

Insects That Feed on Trees and Shrubs. 2nd ed. W. Johnson and H. Lyon. 1988. 528 pages. Written for professionals and students; describes the diagnosis of plant disorders caused by insect pests. An excellent practical guide for diagnosing insect problems. Cornell University Press, Ithaca, NY.

Managing Weeds and Vegetation in Christmas Trees. PNW 219. R. William and K. Brown. 1987. 8 pages. Publications Orders, Agricultural Communications, Administrative Services A422, Oregon State University, Corvallis, OR 97331-2119.

Recognition and Management of Christmas Tree Pests. EB 0735. A. Antonelli. 1980. 17 pages. Bulletin Office, Cooperative Extension, Cooper Publication Bldg., Washington State University, Pullman, WA 99164-5912.

Rhabdocline Needle Cast of Douglas-fir. EB 1306. R. Davidson and R. Byther. 1985. 2 pages. Bulletin Office, Cooperative Extension, Cooper Publications Bldg., Washington State University, Pullman, WA 99164-5912.

The Standard Pesticide User's Guide. B. Bohmont. 1989. 560 pages. Discusses insects, weeds, diseases, environmental considerations, safety precautions, laws and regulations, calibration, decontamination, and disposal. Prentice Hall, Englewood Cliffs, NJ.

Plant materials

Conifers. 2nd ed. D. van Gelderen and J. van Hoey Smith. 1989. 356 pages. Describes the botanical characteristics, distribution, and classification of cultivated conifers. Information on natural relationships and geographical ranges is provided. Timber Press, Portland, OR.

Manual of Cultivated Conifers. G. Krussmann. 1985. 400 pages. Describes and provides black-and-white photos and line drawings of more than 600 conifer species and 2,100 varieties and cultivars. Timber Press, Portland, OR.

Business management

The U.S. Small Business Administration produces many publications on organizing, funding, and managing a small business. To locate the nearest office, consult your telephone directory or write to the U.S. Small Business Administration, U.S. Courthouse, West 601 First Avenue, 10th Floor East, Spokane, WA 99204.

Christmas Tree Establishment and Production Costs and Returns, Western Washington. EB 1151. R. Carkner and J. Buhaly. 1988. Bulletin Office, Cooperative Extension, Cooper Publications Bldg., Washington State University, Pullman, WA 99164-5912.

Christmas Tree Marketing. CIS 896. J. Guenther, D. White, and A. Levi. 1991. 4 pages. Discusses planting decisions, quality and grade standards, marketing options, and marketing strategies. Agricultural Publications, Idaho Street, University of Idaho, Moscow, ID 83843-4196.

Contracts for Woodland Owners and Christmas Tree Growers. EC1192. W. Mukatis and C. Sutherland. 1986. Publications Orders, Agricultural Communications, Administrative Services A422, Oregon State University, Corvallis, OR 97331-2119.

The Costs of Owning and Operating Farm Machinery in the Pacific Northwest. PNW 346. R. Smathers and G. Willett. 1989. 118 pages. Identifies list prices of new machinery, estimates annual and per-hour costs of owning and operating machinery, and identifies the relationship between the extent of machinery use and per-hour costs. Agricultural Publications Idaho Street, Moscow, ID 83843-4196.

Custom Rates for Idaho Agricultural Operations. EXP 729. R. Withers and R. Casper. 1991. 12 pages. Discusses methods for calculating machinery costs and lists current rates charged by Idaho custom operators. Agricultural Publications, Idaho Street, Moscow, ID 83843-4196.

Developing a Marketing Plan for Fresh Produce. PNW 241. C. Moulton and L. Burt. 1984. 15 pages. Discusses identifying potential markets, meeting the needs of the market, transportation, selling

methods, and evaluation of risks and potential returns. Agricultural Publications, Idaho Street, Moscow, ID 83843-4196

Economic Feasibility Studies for Agribusiness Firms. EXT 675. R. Schermerhorn and L. Makus. 1987. 8 pages. Reviews the types of situations requiring feasibility analysis and serves as a guide for conducting meaningful feasibility studies. Agricultural Publications, Idaho Street, Moscow, ID 83843-4196.

Enterprise Budget: Grand Fir Christmas Trees in Northern Idaho. CIS 948. A. Levi et al. 1992. 7 pages. Shows typical costs of producing grand fir Christmas trees under different spacings. Agricultural Publications, Idaho Street, Moscow, ID 83843-4196.

Enterprise Budget: Scotch Pine Christmas Trees in Northern Idaho. CIS 947. A. Levi et al. 1992. 7 pages. Shows typical costs of producing Scotch pine Christmas trees under different spacings. Agricultural Publications, Idaho Street, Moscow, ID 83843-4196.

Financial Analysis of Proposed Farm Adjustments with a Partial Budget. WREP 104. G. Willett and B. Eleveld. 1987. 12 pages. Agricultural Publications, Idaho Street, Moscow, ID 83843-4196.

How to Prepare an Effective Business Plan: A Step-By-Step Approach. 1986. R. Delvaney and R. Howell. 271 pages. Provides a guide to the construction of a business plan. Amacom, New York, NY.

Keeping the Family Business Healthy: How to Plan for Continuing Growth, Profitability, & Family Leadership. J. Ward. 1987. 295 pages. Discusses how to provide for business growth, profitability, family leadership, and succession of leadership. Jossey-Bass, Inc., San Francisco.

Passing Down the Farm: The Other Farm Crisis. D. Jonovic and W. Messick. 1987. 230 pages. Describes methods to maintain business growth and profitability while keeping families and nurseries intact. Jamieson Press, Cleveland, OH.

Selection and Implementation of a Farm Record System. WREP 99. J. Guenther and R. Wittman. 1984. 12 pages. Helps growers decide what reports are needed from a record-keeping system, who will keep the records, what fiscal year to use, and what accounting methods to follow. Agricultural Publications, Idaho Street, Moscow, ID 83843-4196.

Small Business Matters: Topics, Procedures, and Strategies. M. McVicker. 1988. 320 pages. Written for owners and managers; discusses financial and employee management and long-term planning. Chilton Book Co., Radnor, PA.

Starting a Business in Idaho. 29 pages. Idaho Department of Commerce. 700 West State Street, Boise, ID 83720.

Periodicals and newsletters

Agrichemical Age. HBJ Farm Publications, 731 Market Street, San Francisco, CA 94103-2011. Monthly trade journal for dealers, applicators, and consultants who deal with pesticides and other farm chemicals. Traditional and biological pesticides as well as related registrations and legislation are discussed.

Forest Nursery Notes. USDA Forest Service, P.O. Box 3623, Portland, OR 97208. Newsletter oriented toward the commercial production of tree seedlings. Articles discuss cultural practices, plant material, research, and available literature.

Irrigation Journal. Gold Trade Publications, Inc., 6913 Valjean, Van Nuys, CA 91406. Official magazine of the Irrigation Association; bimonthly. Discusses irrigation systems and products, legislation, and markets. Oriented toward commercial farmers.

Northern Horticulture. University of Idaho Research and Extension Center, 2105 N. Boyer, Sandpoint, ID 83864. Quarterly newsletter oriented toward Christmas tree, woody ornamental, and small fruit production.

Organic Gardening. Rodale Press, Inc., 33 E. Minor Street, Emmaus, PA 18098. Monthly magazine covering cultural practices, products, research, and legislation that apply to organic gardening. Oriented toward hobbyists, home gardeners, and small farmers.

Produce Business. Multipress International Inc., 301 Yamato Road, Suite 4110, Boca Raton, FL 33431. Monthly magazine aimed primarily at marketers of fresh fruits, vegetables, and ornamentals. It can be a valuable source of information for those who are interested in the marketing chain from grower to consumer.

Woodland Notes. College of Forestry, Wildlife, and Range Sciences, University of Idaho, Moscow, ID 83843-4199. Quarterly newsletter oriented toward tree seedling production and management of Christmas tree farms and woodlots. Information is presented on cultural practices, pest and disease management, and events of current interest.

Organizations

Idaho Department of Agriculture, 2270 Old Penitentiary Road, Boise, ID 83712.

Idaho Organic Producers Association, c/o Tim Sommer, President, 11741 Bullock Lane, Middleton, ID 83644.

Inland Empire Christmas Tree Association, Rt. 1, Box 43, Plummer, ID 83851.

National Christmas Tree Association, Inc., 611 East Wells Street, Milwaukee, WI 53202-3891.

U.S. Small Business Administration. To locate the office nearest you, look in your telephone directory or write to the U.S. Small Business Administration, U.S. Courthouse, West 601 First Ave., 10th Floor East, Spokane, WA 99204.

Note

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